"No One Whose Opinion Is Worth Having Will Think Less of Me," He Says.

STILL SHORT OF HIS GOAL

He Must Deliver Six More Lectures to Bring His Income to \$20,000 Figure He Set.

[From The Tribune Bureau. Washington, Sept. 20 .- The Secretary of State made it clear to-day that he has no intention of abandoning lecturing for pay in order to bring his income up to a point which will meet when combined with his salary of \$12,000 a year, his "fixed charges" and the high cost of living in Washington. Secretary Bryan, showing exasperation that he should be questioned on the languishing in the hospital ward of the subject, issued another formal statement to-day, in which he said:

"This evening is the last of the Chautauqua lectures for this season. The total income from Chautauqua lectures this year is a little over \$7,000. The net receipts, after taking out the neces-\$6,500.

number of whole weekdays which have been used for the lectures is, according to my recollection, seven. The remainder of the lectures have been delivered at places near enough to this city to leave in the afternoon, sometimes as late as 3:08 o'clock.

"I would not assume that the public was interested in these details were it Dr. Balley, "which has been augmented was interested in these details were it greatly by the nerve strain of the last the old-fashioned platform dealing with tives of a few newspapers have regarded it as a matter of great im-

Won't Change Lecture Plans.

When Mr. Bryan was asked if he would lecture any more during his connection with the State Department he fered to get quicker action.

It desirable or necessary to do so, and striped prison suit had been provided for cision some years ago, which Colone have not in the least altered the plans him, but he was still in possession of his Roosevelt has denounced as being unfait which were made at the time I as- civilian ciothes. sumed the duties of the office. The criticism that has been directed against sembly," he said. "I was subported to times, Colonel Roosevelt to the contrary my lecturing is no more bitter than the appear before the Judiciary Committee, notwithstanding. criticism I have undergone at other which had agreed to allow me to have. The candidate for Associate Justice of times and for other things during my counsel, but when I appeared I found the Court of Appeals will be either Jus-

"A part of this criticism is malicious, a part of it is partisan and a part of it is based upon misinformation. That which is malicious will answer itself. that which is partisan will be accepted as such, that which is based upon mis- vised

"No man should enter public life if stay in public life if he permits criti-

regard lecturing as an entirely rested. legitimate field. I lectured before I was nominated for the Presidency; 1 lectured between campaigns. I shall continue to lecture and I shall not be-

year to meet his requirements. cording to his own at tement issued today he has made a net carning this season of approximately \$6,500. This, added to his stipend of \$12,000 from the government, brings his total annual acome to \$18,500, and in order to boost it to the \$20,000 mark Mr. Bryan will have to deliver a few more lect-

At the rate of \$250 each he is now just six lectures short of the goal. The Chautauqua season has come to an end, but it is understood that Mr. Bryan has other lecture engagements. The Secretary delivered the last of this series of lectures at Warrenton. Va., to-night. He will return to Wash ington in the morning and is expected State Chairman's Antagonism to remain here for some days without interruption. No further lecture plans have been announced.

GARRISON, SICK IN PRISON HOSPITAL, OBTAINS WRIT

Sulzer Press Agent Ready at All Times, He Says, to Answer Assembly.

By Telegraph to The Tribune. Albany, Sept. 20.-While James C. Garrison, Governor Sulzer's press agent, imprisoned by order of the Assembly, was Albany County Penitentiary to-day, John McDonough, his attorney, went to

rane a writ of habeas corpus for his release, returnable on Monday at 200 p. m. In answer to the contention of the Assembly that it had plenary powers, which cannot be interfered with by the courts. sary expenses, are something over McDonough said that the manner in which the Assembly acted was illegal. Garrison will have to stay in jail until Monday, anyway," he said, "but I am confident that he will be able to secure

> The prisoner was transferred from a cell to the hospital ward to-day by order of Dr. Charles L. Bailey, the penitentiary

> "Mr. Garrison has an affection," said two days. It is not true that his counsel hospital. Nobody but myself made the move. He is a sick man.

in the case for Garrison exclusively, and contain some liberal provisions in regard denied that Governor Sulzer had inter- to an employers' ligbility law. Judge

"I expect to lecture whenever I deem was in bed. It had been rumored that a peaks, handed down the famous lives de

before the proper committee of the As- line with the Progressive ideas of the only a sub-committee of the Judiciary tice Frederick E. Committee, and I was given no oppor- Justice Frank H. Hiscock, of Syracuse I did not refuse to make a statement. In Justice Crane. Strangely enough, that i the members rushed out of the room.

information will cease when the critics notice before any committee of the As- wants the Progressives to have their own sembly, and give any information desired, distinctive candidates and stand up and in case he was represented by counsel.

could have left the city, but, feeling that cisms to turn him from doing what he had nothing to fear and that the Asthinks is right. He must decide his sembly had no authority to do what it fact that it would be the only political duty for himself and is answerable to did, he openly appeared in the Assembly state convention to be held in this state the public for any mistakes he makes. | chamber on the night that he was ar- this year. He added:

CLASS FOR PROOFREADERS.

ADVERTISING TALKS

By William C. Freeman.

A cheering message comes from my old friend, Mr. F. A. Bullock, Advertising Director of Joseph Horne Co., of Pittsburgh.

Mr. Bullock, while he was in New York, had a varied experience as a writer of "Special Sale Advertisements." He learned what a hopeless task it is to hold the public interest in a store that everlastingly offers special inducements to customers. Having gone through the mill of writing big adjectives for little

sales and getting very little response, he started the kind of advertising in Pittsburgh for the Joseph Horne Co. that he knew would be effective. He worked out a plan of campaign and made a thorough test of it.

Then he went to Mr. J. B. Shea, the President of the firm, and asked him what he thought about it. Mr. Shea was most enthusiastic and gave the plan his unqualified indorsement.

Mr. Bullock knew that the use of comparative prices gave too much leeway to buyers. Buyers in stores are honest enough in their intentions, but they are very prone to place an unusual value on the merchandise that they think they have bought at a bargain.

Comparative prices had been a daily habit in the advertising of this firm. They were immediately minimized, and now they are never used, unless accompanied by a frank and full explanation as to how the merchandise was bought and why it is offered to the public at an advantageous price. Facts only are used and customers of the store know that they are facts.

The result is confidence and response.

Last August they tried out a furniture sale. The advertisements did not contain a single comparative price. Neither did they contain any such statements as the following: "Bureau-former price, \$185.00; now \$100.00." "Bedroom Suite-former price, \$500; now \$300."

There was a general reduction of 15% on all furniture. There was no exception to this reduction, excepting in cases where there were odd pieces and styles that had not sold well. In these instances the public was frankly told that the furniture had been bought to sell at a certain price; that it was really good furniture, but that nobody seemed to want it; that if anybody did want it it could be had at the prices marked.

Can you imagine any more effective way of presenting to the public an honest sale? It was very successful. Up to the 18th day of August the total business was greater than it had ever been in a whole month

The advertising policy of Mr. Bullock, which is backed up by the firm to the limit, rarely permits reduction sales. In the months of January and July, of course, they have them. Then they announce a general reduction on the odds and ends of their stock. There is immediate response and a complete clean-up.

Of course, the business of the firm has increased tremendously. Such an advertising policy is bound to increase the business of any firm. No alluring promises are made and no impossible values are offered. They tell the people that they have good merchandise to sell. They say that they buy the best the market affords; they tell the people frankly that they sell it at a fair price and make a reasonable profit.

Everybody knows down deep in his heart that this is the most effective kind of advertising.

I wish to call your attention to a paragraph that recently appeared

in one of their advertisements: "This has established the fact that a child can shop at this store

with the same guarantes of equity as the shrewdest adult." Thus it is that Truth in Advertising goes marching on. WHEN REPUBLICANS MEET

Differences of Opinion as to Platform Likely to Enliven Convention.

BARNES A STORM CENTRE

to Recall of Judges Resented by Some Leaders-Root to Speak.

Differences over the character of the platform to be adopted are likely to cause is more than probable that the differences will bring about a straight line-up between the friends and supporters of Chairman William Barnes of the state committee and those who have sought to bring about his retirement from the leadership of the party.

Chairman Barnes is clear in his mind most positive denunciations of the doctrines of recall of judges and judicial de-Republican party should not go too far in ernor in the mean time might be decided denunciations of these doctrines. Some and thus prevent any confusion point to the Cohalan case and say it both parties would abide by the result. shows clearly there should be some more That request was refused. elastic and responsive method for removing from the bench judges who have proved their unfitness.

Some believe no attempt should be made in the platform to deal with other than judicial issues, because the convention has been called specially for the purpose of considering candidates for the state Court of Appeals. Others are advocating

Chairman Barnes said last night he was Mr. McDonough said that he and Gil-bert E. Roe, of New York, were working ought to be. It is more than likely it will When Garrison was visited to-day he slated for Chief Judge of the Court of Apto workmen. Care will be taken to in-"I was willing at all times to appear form the public that Judge Werner is in

fact, I was actually reading it when all one reason why Chairman Barnes would not want the Republicans to name the Mr. Garrison said that Mr. Roe had ad-wised him to appear on any reasonable cans will win any way this fall, and he be counted. He is of the opinion that the "No man should enter public life if he permits critiof the intention of the Assembly and slump since last fall.

Chairman Barnes, speaking of the convention last night, called attention to the

Under the election law the nomination for the vacancies that will exist in the Court of Appeals on January 1 next are made by the state committees of the free evening class in proofreading and respective parties. The Republican State Committee, however, did not intend to worth having will think the less of me because I do so. This closes the lecture subject for the present."

It has been commonly understood that Mr. Bryan needs about \$20,000 a struction of books and magazines.

Copy reading at the Stuyvesant Evening assume the responsibility of nominating assume the responsibility of nominating for these high offices without the intervention of a primary election, and therefore at a meeting held on July 15 it issued that Mr. Bryan needs about \$20,000 a struction of books and magazines.

Will Be 610 Delegates.

"The convention will consist of 610 delegates, elected from each Assembly district last Tuesday at the general primary election held on that day. There will be delegates from each Assembly district in the state. The number of such delegates is based upon the Republican vote cast for President at the last election.

'A number of names of eminent and learned judges and lawyers have been discussed as candidates likely to be select ed by this convention. The convention itself will, however, make these selections, and I have no doubt they will be of such a character as to appeal not only to the Republican electorate, but to the thousands of independent Democrats and others who desire to see the balance in the Court of Appeals restored, which was ruthlessly set aside by the action of the Democratic State Convention held at Syracuse in 1912."

The convention will be called to order by Chairman Barnes in Carnegie Hall at 11 a. m. After the speech of Jacob Gould Schurman, president of Cornell University, who will be the temporary chairman, ommittees will be appointed and the onvention will adjourn until evening.

The committee on resolutions will hold an open meeting at the Hotel Manhattan at 3 o'clock in the afternoon. The idea of holding open sessions of platform committees was started by the Progressive party last fall and was followed by the Republican convention in Saratoga. At the evening session the platform wil be adopted, the candidates named and Senator Elihu Root will make a speech. He will probably be chairman of the committee on resolutions.

HENNESSY AFTER TIGERS Seeks Evidence Against Fitzpatrick at Rochester.

By Telegraph to The Tribune. Rochester, Sept. 20.-John A. Hennessy, Sulzer's investigator, came to Rochester to-day to procure evidence from documents which he said had been sent to the Rochester office of the Highway Department when the reorganization of the department was made. The evidence is to used in pushing the charges made

against Fitzpatrick, of Buffalo. Mr. Hennessy would not say whether he found the evidence he wanted on the books of the division or not, but he pored over the books for several hours. Before leaving here for Buffalo this evening he was asked if he had seen the denial by John Pallace, jr., one of the state election superintendents, of the charges against him. He said:

'Mack and all the rest of them ran away when they were given an opportunity to come before me in Albany and answer questions. These matters will probably have to go over now, but I expect to turn over the evidence to the District Attorney, who will in turn give it to the grand jury."

SHARP CLASH EXPECTED SULZER NOW DENIES RECOGNIZING GLYNN

now, anyway. Mr. Glynn, in fact, said agers, will answer. It is then expected vesterday that he was satisfied to stay where he was until the end of the impeachment trial. The Governor has attempted to perform no official acts since the Hasbrouck decision. He again to-day remained in seclusion at the "People's House," leaving his secretary in charge of the executive cham-

Frank A. Tierney, secretary for Mr. Glynn, when he saw Valentine Taylor's statement to-night said that he did not consider it required any comment from the acting Governor, "in view of the very plain admissions contained in the letter addressed to the acting Govonvention to be held by the Republican ernor yesterday by Mr. Sulzer's secretary, Mr. Platt."

"Neither Governor Sulzer nor his counsaid Mr. Herrick to-night, "has sel." Lieutenant Governor Glynn to act as their Governor of the state, nor that the As- Mr. Glynn. sembly had jurisdiction to impeach him at the extraordinary session

'Counsel for Governor Sulzer'had asked that the platform should contain some Mr. Glynn shortly after the articles of impeachment were served upon the Governor to make a test case, so that the Others are equally certain the question as to who was to act as Gov are of the opinion that some form of re- business affairs of the state. Of course, call of judges should be advocated. They it followed that if such a test was made

Absurd, Says Herrick

"Without any co-operation on the part of, or by the advice of counsel for, the Attorney Whitman, requesting the extra-Governor a case was brought before Justion as to whether Governor Sulzer had cision was adverse to such right. Govperform no further executive act, but to jous to avoid any response

seemed to demand immediate considera- or's secretary," said Mr. Taylor. tion, and under the decision of Justice Hasbrouck it was evident that the public ted to acting Governor Glynn various new wished, check over the commutation of Governor Sulzer. His counsel, for the nished by the wardens of the various purpose of enabling these seemingly prisons giving the names of the prisoners, that the papers should be transmitted to terms, subtracting or deducting the com-Lieutenant Governor Glynn, thus abiding mutation carned by good behaviour. by the decision of the court until it could believe that in view of the decision of reversed by a higher tribunal.

sembly had the power to impeach is now garded, as was the pardon of Robin impeachment by Mr. Marshall, that impeachment proceedings against and it is absurd to think that, pending him are null and void, and that he still by the court for the trial of impeachment of the office to which he was elected. would in any way concede the legality of newspapers that I personally delivered May, explicitly denied yesterday the the affected section of the city since Sep-

he is not rightfully entitled to continue to

The decision of the High Court of Im-

peachment on the question will probably come on Monday. When the court adourned vesterday until 2 p. m. of that day Mr. Marshall was in the midst of his argument. He is expected to finish on Monday, after which Judge Parker, chief counsel for the impeachment manthat Judge Cullen, president of the court, will give an opinion, after which the vote of the members of the court will be taken. Should the Governor lose he must come o trial, as this will spike what his friends consider the strongest gun in the battery of legal objections which his counsel have placed on the firing line. While there will be left the question of the impeachability of the offences charged. his counsel propose to attack only three of the eight articles of impeachmentthose having to do with the filing of a false campaign statement and with his Wall Street speculations. While the sting of the charges, if his counsel should be ccessful, would thus be removed, nevertheless five other counts would remain against the Governor.

Owen L. Potter, executive legal assist ant, thinking Mr. Glynn had been recognized, offered his services to-day to the conceded for one moment the right of acting Governor. Other attaches signified willingness to take orders from

> SULZER HAS NOT YIELDED TO GLYNN, SAYS COUNSEL

Action Taken So That Justice Might Be Done, Asserts Valentine Taylor.

Valentine Taylor, Governor Sulzer's legal adviser in this city, denied yesterday that Governor Sulzer had abdicated his office to Lieutenant Governor Glynn when or that I offered to turn over to Lieuten-, fluence made against him on Friday by Lieutenant Governor Glynn's secretary,

the right to grant a pardon. That de- quiring immediate attention since the de- ing present. Mr. Tierney stated to me retainer and expense account. Justice cision of Mr. Justice Hasbrouck in the that John T. Norton was acting as Lieuernor Suizer was immediately advised to Robin habens corpus case, and being anx- tenant Governor Glynn's counsel, and Mr. respect the decision of the court until it miscarriage of justice, I suggested that Mr. Platt, Governor Sulzer's secretary, "Yesterday two matters arose that transmit the papers to the acting Govern-

authorities would not recognize any act commutation sheets. These are lists furirgent matters to be disposed of, advised with dates of the expiration of their Justice Hasbrouck these communications, The question as to whether the As- if signed by Mr. Sulzer, would be disre-

"I deny the statements contained in the

The Claridge dining room temporarily moves upstairs

THE CLARIDGE dining room on Broadway is one of the most magnificent rooms in this city, but it is the opinion of the new management that this magnificence is somewhat too cold to harmonize with the hospitable purposes of a restaurant, and with The Claridge restaurant in particular.

It has therefore been closed for alterations, which have for their purpose the re-arrangement of the entire dining room space and such other changes, physical and decorative, as may contribute to comfort and please the eye.

During these alterations, which will occupy several weeks, the restaurant has been removed to the Banquet Room on the second floor.

Cafe open as usual.

Hotel Claridge

BROADWAY and FORTY-FOURTH STREET EDWARD H. CRANDALL

the Governor's secretary turned over to ant Governor Glynn the offices or office a Nyack saloonkeeper who had retained force of Governor Sulzer. I personally him to defend a liquor tax action. Frank A. Tierney, papers from District delivered Mr. Platt's letter, with the inclosures from the District Attorney, to \$150 to have the case against him quashed. dition of Moses Gutman, under arrest in Frank A. Tierney, secretary to Lieutenant Governor Glynn, in Mr. Tierney's of-"This being the first executive action re- fice, Lieutenant Governor Glynn not be- Hegner, on a bond action, and \$80 as a for A Tierney made no request for my legal services, nor did I volunteer the same. 'I did not offer to Mr. Tierney the us-

of the executive chamber, nor the use of "Mr. Platt at the same time transmit- that the pardon clerk would, if Mr. Tiersheets to see that the commutation periods and the expiration time of the sentences were correct.

"This is a complete statement of everything which occurred, which is now made the basis of the contention that Governor Sulzer has abdicated his office.

PIDGEON ASSERTS INNOCENCE

May's Deputy Says Retainer and José E. Pidgeon, the lawyer who is a Deputy Secretary of State under Mitchell day's cases brought the total number in

Pidgeon said that \$100 of the amount was paid by the saloon man, William Tompkins, in the Supreme Court at Nyack, said he would place the matter be-fore the Appellate Division for an investi-gation. Secretary of State May also is investigating it.

17 NEW TYPHOID CASES But Health Department Believes Worst of Outbreak Is Over.

Seventeen more cases of typhoid fever vers reported to the Department of Health yesterday from the region of the yphold outbreak, on the East Side. This s an increase of seven cases over the day previous, but it was a marked falling off from the daily average maintained earlier in the week.

It was said at the department that the utbreak had reached its highest point and that the situation was well in hand Bond Deposit Refute Graft Charge. Investigators are no nearer to the source than a suspected dairy upstate. Yester-

OF OF Carline's The Oriental Store

Oriental Rug Sale

Beginning To-morrow, Monday, September 22nd

The Most Attractive Assortment of Vantine Rugs, Large and Small, Ever Placed in a Sale Over 700 Selected Orientals Offered at Wholesale Prices

IHIS means about one-third to one-half off regular prices. Once a season this Vantine Rug Sale is announced. It is necessary for the proper alignment of stocks-a necessity recognized by good, conservative merchants who do not abuse the word "sales."

Just as Vantine Rugs are different, does this Vantine Rug Sale differ from others. It is a SPECIAL OFFERING of rugs which have been selected deliberately for the regular Vantine stock-representing ideals established back in 1878 when this was the first house in America to introduce Oriental Rugs. This Rug Sale should have occurred in August. It was delayed by the belated arrival of one

of the largest and best collections ever received at Vantine's. Over 700 choice Vantine Rugs, aggregating a regular retail value of about \$70,000, are offered this week AT VANTINE WHOLESALE PRICES TO OUR RETAIL CUSTOMERS.

This means just what it says. The Vantine reputation is back of every Rug. We usually avoid superlatives, but to tell the plain truth is the only way briefly to describe these rugs: THIS IS THE BEST COLLECTION OF ORIENTALS, ESPECIALLY IN ROOM SIZES, EVER OFFERED IN A SALE BY THE HOUSE OF VANTINE. It is a splendid opportunity for homes of refinement and moderate means.

Make Your Selections Early—The Choicest of These Reduced Rugs Will Go Very Quickly

\$15 Rugs Reduced to \$10 Actual wholesale price on 50 Shirvan rugs,

rich, dark colorings. Average a little over 3 by 5 ft. Perfect condition. Will harmonize with your larger rugs. Another lot at \$25 reduced from \$35 and \$50. \$35 to \$55 Rugs Now \$27.50

contrasts usual to the better grade of these rugs-in splendid harmonies. Formerly \$325 to \$475 Now Range from \$140 to \$195 One of the best opportunities for a room-size Persian Rug of extra fine weave we have ever known. Assortment of re choice

Assortment of 63 handsome Mossoul rugs,

4 by 7 ft., in the decided colorings and sharp

tine pieces. \$25 Rugs Reduced to \$15 About 100 Beluchistan pieces in dark burgundies and blues—excellent colors and fine weave; average 3 by 5 ft. Also a num-

Sharistan carnets, from 7.3 by 10 ft. to 8.10

by 11.9 ft .- all soft colorings, typical Van-

Formerly \$140 to \$800 Now Range from \$90 to \$510

Many large sizes never before offered at sale prices-sturdy, Mahal rugs appropriate for apartment house halls-rich dark browns and reds, in beautiful all-over designs. Others ideal for dining-room, library and foyer use. Begin at 8.6 by 10.10 ft. and run up to 17.3 by 27.3 feet. An extremely unusual lot of 25 rugs.

Original Prices, \$250 to \$450 Now Range from \$155 to \$230 Carpet size Gorevans, for drawing-rooms

and sleeping chambers - Vantine color com-binations. From 8.8 by 13.3 ft. to 11.8 by

\$60 to \$85 Rugs Reduced to \$45 Delicately shaded Kermanshahs and Sarouks-selection from 50 pieces, averaging 4 by 6.6 ft. All-over designs and medallions -pinks, ivories, electric blues, garnets-the most sought color combinations.

Formerly \$225 to \$725 Now Reduced, \$190 to \$435 Kesharie carpets of unusually fine weeve. appropriate for drawing rooms and reception

From 6 by 9.6 ft. to 9 by 14.7 ft. This

Reduced Prices \$45 to \$175 Originally One-half More

is very low even for wholesale prices.

An assortment of good Bijars, Khivas Candahars, Beluchistans and Spartas, sizes 5.6 by 7.4 ft .up to 12 by 12.4 ft., in various soft shadings of blues, old rose, ivory, red, green and old gold. Any room in an apartment may be harmoniously fitted from this lot.

Formerly \$350 to \$400 Now Reduced, \$145 to \$335

A selected lot of Meshed and Ispahan rugs, fine weaves and artistic harmonies in old Persian colors. Sizes from 8.2 by 11.7 ft. up to 11.6 by 15.5 ft.

Also a numerous assortment of Persian Hall Strips, Vantine patterns, in Kurdistans, Mossouls, Hamidans, Guendjis and Carabaghs; formerly \$35 to \$60; now \$23 to \$32.

Owing to the extreme low prices of these rugs, none sent on approval. Free delivery within 100 miles Rugs held for future delivery on payment of a deposit.

"As for Rug Values, Vantine's have them. -Elbert Hubbard

ber of \$18 Beluchistans at \$12.

A A VANTINE & CO



